

M&A Guidance for the Automation Industry

NuVescor is a premier investment banking firm specializing in the manufacturing automation industry. With a strong presence in Western Michigan and the Midwest, our team of experts brings decades of experience in delivering optimal outcomes.

Whether you're ready to sell, looking to attract investment through a recapitalization, or eager to optimize your business's current value in the rapidly evolving automation landscape, NuVescor's approach pairs the right expertise, capabilities, and services.

10+ Transactions
in the Automation Sector

300+ Deals
in our Company Lifespan

4,000
Potential Buyers

Buy-Side Services

Acquiring Innovation: Your Path in the Automation Industry

With a deep understanding of the automation sector's dynamics, we align buyers with opportunities that fit their vision and goals. Whether investing in controls, AI, robotics, or other advanced technologies, our expertise ensures a seamless acquisition experience that maximizes value and fosters growth in the rapidly evolving automation landscape.

Sell-Side Services

Selling Your Automation Business: Legacy & Value Combined

Selling an automation business requires a partner who understands the industry's intricacies. NuVescor's Rua Transaction Process tailors the sale to your company's unique vision and goals. We connect you with aligned buyers, navigate the sale's complexities, and ensure a successful transition in this fast-paced, transformative field. Trust us to preserve your legacy and foster growth.

Representative Transactions

 <p>ACQUIRED BY</p>  <p>JUNE 2023</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: Ramsey Law Group Buyer Advisors: Fischer Franklin</p>	 <p>ACQUIRED BY</p> <p>Individual Investors</p> <p>JANUARY 2023</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: Cowdige Wolf Buyer Advisors: Rhoades McEer</p>	 <p>ACQUIRED BY</p>  <p>MARCH 2022</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: David J. Kiehl P/C Buyer Advisors: Warner Neumann + Judd LLP Financing Provided By: Fifth Third Bank</p>	 <p>ACQUIRED BY</p>  <p>JANUARY 2022</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: Mike Meyers Buyer Advisors: Miller Johnson Bridgley DeLong</p>	 <p>ACQUIRED BY</p>  <p>DECEMBER 2021</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: Rhoades McEer Buyer Advisors: Breusch / Hindlender Caplan & Aronoff</p>	 <p>ACQUIRED BY</p>  <p>FEBRUARY 2021</p> <p>Mergers & Acquisitions Advisor</p>  <p>Seller Advisors: Bodman Buyer Advisors: Holland & Knight ATS Advisors</p>
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Meet the NuVescor Group Leadership Team

We take a specialized, industry-focused approach to achieving the most successful transactions in the manufacturing automation sector. From preparing your business to go to market to closing a deal that maximizes value, we're with you every step of the way.



Randy Rua

Managing Partner
rrua@nuvescor.com

Randy Rua is the leader of NuVescor Group, focusing on mergers and acquisitions in the automation and manufacturing sectors. With a blend of engineering and business expertise, he has successfully orchestrated complex deals, creating solutions that benefit all parties involved. Randy's innovative Rua Transaction Process has set a new standard in the industry, reflecting his commitment to ethical business practices and strategic vision. His leadership has positioned NuVescor as a trusted partner in the rapidly evolving world of automation.



There's a lot of emotion involved in a transaction, both on the seller side and the buying side... The Rua Transaction Process brings the parties together... we got the deal done, and the deal was done efficiently...The team approach and service is very effective. I highly recommend it to anyone trying to buy or sell a business.

-JT W.